

Robert B. Heintzelman, Supv. 4906 Route 309 - P.O. Box 196 Schnecksville, PA 18078 (610) 799-3125

November 5, 2009

Mr. Arthur Coccodrilli, Chairman, IRRC 333 Market Street, 14<sup>th</sup> Floor Harrisburg, PA 17101

Dear Mr. Coccodrilli,

- Richard A. Heintzelman, President

A Family Dedicated To Caring

David J. Heintzelman, Supv. 326 Main Street Hellertown, PA 18055 (610) 838-0521

OI AON

 $\square$ 

As a licensed funeral director in the Commonwealth of Pennsylvania, I fully support Regulation 16A-4816, proposed by the Pennsylvania State Board of Funeral Directors, which helps to define what an unlicensed employee can do, specifically that unlicensed employees should **not** be able to sell preneed funeral arrangements.

I'm sure you have firsthand understanding of the many decisions and details that are part of every funeral. Sometimes it may have seemed overwhelming. That is why only licensed funeral directors, who have the greater education and experience, should be assisting families, during what could be their "darkest" time of their lives. I believe that Mr. Ernie Heffner of the PA Cemetery Cremation and Funeral Association, does not have the best interests of the people we serve ahead of him, as he attacks the validity of the proposed Regulation 16A-4816.

Our funeral home, like many others, specializes in prearranging funerals so that all of the details are taken care of ahead of time. Quite often we see families taken advantage of by the "high pressure" selling by unlicensed cemetery persons. Their interests are only based on commission, not on the best interests of the bereaved.

I will be contacting our local PA State House member and State Senator to ask for their support in asking the IRRC to pass Regulation 16A-4816. Please feel free to contact me at 610-799-3125 if any further comment is needed. Thank you.

Sincerely,

Tobe + D. He

Robert B. Heintzelman, Supv.



Robert B. Heintzelman, Supv. 4906 Route 309 - P.O. Box 196 Schnecksville, PA 18078 (610) 799-3125 – Richard A. Heintzelman, President

A Family Dedicated To Caring

David J. Heintzelman, Supv. 326 Main Street Hellertown, PA 18055 (610) 838-0521

November 5, 2009

Mr. Arthur Coccodrilli, Chairman, IRRC 333 Market Street, 14<sup>th</sup> Floor Harrisburg, PA 17101

Dear Mr. Coccodrilli,

As a licensed funeral director in the Commonwealth of Pennsylvania, I fully support Regulation 16A-4816, proposed by the Pennsylvania State Board of Funeral Directors, which helps to define what an unlicensed employee can do, specifically that unlicensed employees should **not** be able to sell preneed funeral arrangements.

I'm sure you have firsthand understanding of the many decisions and details that are part of every funeral. Sometimes it may have seemed overwhelming. That is why only licensed funeral directors, who have the greater education and experience, should be assisting families, during what could be their "darkest" time of their lives. I believe that Mr. Ernie Heffner of the PA Cemetery Cremation and Funeral Association, does not have the best interests of the people we serve ahead of him, as he attacks the validity of the proposed Regulation 16A-4816.

Our funeral home, like many others, specializes in prearranging funerals so that all of the details are taken care of ahead of time. Quite often we see families taken advantage of by the "high pressure" selling by unlicensed cemetery persons. Their interests are only based on commission, not on the best interests of the bereaved.

I will be contacting our local PA State House member and State Senator to ask for their support in asking the IRRC to pass Regulation 16A-4816. Please feel free to contact me at 610-799-3125 if any further comment is needed. Thank you.

Sincelyely

Richard B. Pender, Funeral Director

– Richard A. Heintzelman, President

Robert B. Heintzelman, Supv. 4906 Route 309 - P.O. Box 196 Schnecksville, PA 18078 (610) 799-3125

A Family Dedicated To Caring

Heintzelman

FUNERAL HOME

David J. Heintzelman, Supv. 326 Main Street Hellertown, PA 18055 (610) 838-0521

November 5, 2009

Mr. Arthur Coccodrilli, Chairman, IRRC 333 Market Street, 14<sup>th</sup> Floor Harrisburg, PA 17101

Dear Mr. Coccodrilli,

As a licensed funeral director in the Commonwealth of Pennsylvania, I fully support Regulation 16A-4816, proposed by the Pennsylvania State Board of Funeral Directors, which helps to define what an unlicensed employee can do, specifically that unlicensed employees should **not** be able to sell preneed funeral arrangements.

I'm sure you have firsthand understanding of the many decisions and details that are part of every funeral. Sometimes it may have seemed overwhelming. That is why only licensed funeral directors, who have the greater education and experience, should be assisting families, during what could be their "darkest" time of their lives. I believe that Mr. Ernie Heffner of the PA Cemetery Cremation and Funeral Association, does not have the best interests of the people we serve ahead of him, as he attacks the validity of the proposed Regulation 16A-4816.

Our funeral home, like many others, specializes in prearranging funerals so that all of the details are taken care of ahead of time. Quite often we see families taken advantage of by the "high pressure" selling by unlicensed cemetery persons. Their interests are only based on commission, not on the best interests of the bereaved.

I will be contacting our local PA State House member and State Senator to ask for their support in asking the IRRC to pass Regulation 16A-4816. Please feel free to contact me at 610-799-3125 if any further comment is needed. Thank you.

Sincerely,

report li,

Richard A. Heintzelman, President